

# ***Aaron's, Inc.***

**John W. Robinson, III,  
President and Chief Executive Officer  
Aaron's, Inc.**



John Robinson was named CEO of Aaron's, Inc. (NYSE: AAN), a leading omnichannel provider of lease-purchase solutions, in November 2014 and is a member of the Aaron's, Inc. Board of Directors.

He is the former Executive Vice President of Aaron's, Inc. and Chief Executive Officer of Progressive Leasing, a wholly-owned subsidiary of Aaron's, Inc. and a leading virtual lease-to-own company which provides lease-purchase solutions through approximately 19,000 retail locations in 46 states. Under his leadership, Progressive Leasing experienced exceptional growth with the company's annual revenue increasing from approximately \$228 million when he joined in 2012 to over \$1 billion in 2016.

Prior to joining Progressive Leasing, John was the President and Chief Operating Officer of TMX Finance LLC (dba TitleMax), one of the largest auto title lenders in the U.S. He joined TitleMax as Chief Operating Officer in 2004 and was appointed President in 2008. From 2004 until his departure in December 2011, John helped grow TitleMax from approximately 100 stores to more than 750 stores. Previous to TMX, he worked in the investment banking groups at Morgan Stanley, Lehman Brothers, and Wheat First Butcher Singer where he developed significant expertise while following the RTO industry.

John holds a Bachelor of Arts degree from Washington & Lee University, cum laude, and an MBA from the Tuck School of Business at Dartmouth College where he was a Tuck Scholar. Additionally, John earned his Chartered Financial Analyst designation.