



Aaron's | Financial Tear Sheet

Headquartered in Atlanta, Aaron's, Inc. (NYSE: AAN), a leading omnichannel provider of lease-purchase solutions was founded in 1955, has been publicly traded since 1982, and owns the Aarons, Progressive Leasing and HELPCard brands. Aaron's engages in the sales and lease ownership and specialty retailing of furniture, consumer electronics, home appliances and accessories through its more than 1,860 Company-operated and franchised stores in 47 states and Canada as well as its e-commerce platform Aarons.com. Progressive Leasing, a virtual lease-to-own company, provides lease-purchase solutions through approximately 19,000 retail locations in 46 states. Dent-A-Med, Inc., d/b/a the HELPCard®, provides a variety of second-look credit products that are originated through a federally insured bank. For more information, visit investor.aarons.com, www.aarons.com, ProqLeasing.com, and HELPCard.com.

Monica Smith
Investor Relations
Phone: 678-402-3000
E-mail: InvestorRelations@aarons.com

AAN (Common Stock)

Exchange	NYSE (US Dollar)
Price	\$42.48
Change (%)	▲ 1.21 (2.93%)
Volume	587,261
52 Week Low	\$22.37
Market Cap	\$3,004,474,634
Rolling EPS	1.97
PE Ratio	21.5635
Shares Outstanding	70,726,804
Data as of 10/19/17 4:02 p.m. ET	



10/12/17 - 2:20 p.m.

[Aaron's and Progressive Leasing Reveal 2017-2018 Boys & Girls Clubs of America Keystone Club Makeover Locations](#)

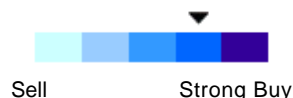
10/03/17 - 5:36 p.m.

[Aaron's, Inc. Announces Third Quarter 2017 Earnings Call and Webcast](#)

09/21/17 - 5:17 p.m.

[Aaron's Announces Additional Efforts for Hurricane Relief, Provides Business Update on Irma](#)

Mean Recommendation: 2.1



Date	Title
10/27/17 8:30 a.m. ET	Q3 2017 Aaron's Inc. Earnings Conference Call

EPS Trend

		Current	30 Days Ago	90 Days Ago
QTR	Sep 17	0.54	0.54	0.51
QTR	Dec 17	0.55	0.55	0.51
QTR	Mar 18	0.87	0.87	0.81
QTR	Jun 18	0.76	0.76	0.69
FY	Dec 17	2.55	2.56	2.40
FY	Dec 18	2.77	2.97	2.71

Filing Date	Form
10/16/17	4
10/10/17	SC 13G/A
09/21/17	8-K
09/07/17	4

EXECUTIVE OFFICERS

John W. Robinson, III	President and Chief Executive Officer
Robert W. Kamerschen	Executive Vice President, General Counsel, Chief Administrative Officer, Corporate Secretary
Douglas A. Lindsay	President, Aaron's Sales & Lease Ownership
Steven A. Michaels	Chief Financial Officer and President of Strategic Operations
Ryan K. Woodley	Chief Executive Officer, Progressive

SENIOR MANAGERS

Tanner L. Barney	Vice President, Underwriting & Product Risk, Progressive Leasing
Gregory G. Bellof	Vice President, The Carolinas Operations
David T. Bier	Vice President, Northeastern Operations
Kelee Delaney	Vice President, Compliance, Progressive Leasing
Curtis L. Doman	Chief Technology Officer, Progressive Leasing
Russell S. Falkenstein	Vice President, Corporate Initiatives
Marvin A. Fentress	Chief Compliance Officer and General Counsel, Progressive Leasing

Brian J. Garner	Vice President, Finance, Progressive Leasing
Almir Hadzialjevic	Vice President, Enterprise Risk & Security
Justin Hafer	Vice President, Mississippi Valley Operations
Scott L. Harvey	Vice President, Franchising
Kurtis H. Hilton	Vice President, National Accounts, Progressive Leasing
Kevin J. Hrvatin	Vice President, Western Operations
Michael W. Jarnagin	Vice President, Manufacturing
Robert M. Johns	Vice President, Regional Sales, Progressive Leasing
John H. Karr	Vice President, Compensation and Benefits
Steve R. Kincanon	Vice President, Midwest Operations
Michael T. King	Vice President and Chief Corporate Governance, M&A and Securities Law Counsel
David A. Korn	Vice President, Chief Compliance Officer
Frank W. Laura	Chief Information Officer, Progressive Leasing
Larry F. Maher	Vice President, Strategy
Ryan E. Malone	Vice President, Southwestern Operations
Paige Mamula	Vice President, Real Estate and Construction
Douglas Christian Matsumori	Vice President, Products & Integration, Progressive Leasing
Jason M. McFarland	Vice President, Talent Acquisition and Development
Justin Miller	Vice President, Customer Retention
Tristan J. Montanero	Chief Operations Officer, Aaron's Sales & Lease Ownership
Rob O'Connell	Vice President, Retail Operations
Steve Olsen	Senior Vice President & Chief Merchandising Officer, Aaron's Sales & Lease Ownership
Mark Olson	Vice President, Marketing, Progressive Leasing
Michelle Parker	Vice President, Talent & Culture, Progressive Leasing
Ryan Ray	President, Dent-A-Med

Nate Roe	Vice President, Wireless, Progressive Leasing
Henri G. Rogers	Vice President, Northern Operations
Joseph Saez, Jr.	Vice President, Great Lakes Operations
Kirby M. Salgado	Vice President, Merchandising
Marco Scalise	Vice President, Operations
Ted M. Scartz	Vice President and Deputy General Counsel
Christopher W. Schotter	Vice President, Operations
Robert P. Sinclair, Jr. *	Vice President, Corporate Controller
Thomas Stachowski	Vice President, Central Operations
Trevor Thatcher	Vice President, Operations, Progressive Leasing
John T. Trainor	Chief Information Officer and Senior Vice President, Omni-Channel
Elizabeth F. Van Loon	Vice President, Associate Resources
Manjush Varghese	Vice President, Omni-Channel
Cory Voglesonger	Vice President, Technology Strategy & Innovation
Blake W. Wakefield	President and Chief Revenue Officer, Progressive Leasing
Kelly Wall	Vice President, Finance, Investor Relations & Treasury
Tracey L. Whiston	Vice President, Procurement
Jill S. Young	Vice President, Internal Audit

* Officer of the company

Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	361	2,860.73	103.0	72,873,258
Mutual Fund	504	1,785.10	60.0	42,441,335
Insider *	14	37.56	1.2	871,121

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
BlackRock Institutional Trust Company, N.A.	6,345,008	9.0	7,508	06/30/17
The Vanguard Group, Inc.	6,320,969	8.9	22,626	06/30/17
Dimensional Fund Advisors, L.P.	6,037,087	8.5	-50,265	06/30/17
Fidelity Management & Research Company	4,374,618	6.2	-2,985,177	09/29/17
State Street Global Advisors (US)	2,235,516	3.2	142,599	06/30/17
T. Rowe Price Associates, Inc.	2,138,232	3.0	-109,868	06/30/17
Diamond Hill Capital Management Inc.	2,137,392	3.0	-701,225	09/30/17
LSV Asset Management	2,012,586	2.9	-7,500	06/30/17
AJO, LP	1,468,601	2.1	1,068,399	06/30/17
Acadian Asset Management LLC	1,358,139	1.9	1,049,440	09/30/17

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Minimum 20 minutes delayed