



Aaron's | Financial Tear Sheet

Headquartered in Atlanta, Aaron's, Inc. (NYSE: AAN), a leading omnichannel provider of lease-purchase solutions was founded in 1955, has been publicly traded since 1982, and owns the Aarons, Progressive Leasing and HELPCard brands. Aaron's engages in the sales and lease ownership and specialty retailing of furniture, consumer electronics, home appliances and accessories through its more than 1,860 Company-operated and franchised stores in 47 states and Canada as well as its e-commerce platform Aarons.com. Progressive Leasing, a virtual lease-to-own company, provides lease-purchase solutions through approximately 19,000 retail locations in 46 states. Dent-A-Med, Inc., d/b/a the HELPCard®, provides a variety of second-look credit products that are originated through a federally insured bank. For more information, visit investor.aarons.com, www.aarons.com, ProgLeasing.com, and HELPCard.com.

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AAN (Common Stock)

Exchange	NYSE (US Dollar)
Price	\$45.43
Change (%)	▼ 1.12 (2.41%)
Volume	203,097
52 Week Low	\$30.13
Market Cap	\$3,252,194,593
Rolling EPS	1.92
PE Ratio	23.6615
Shares Outstanding	71,586,938

Data as of 04/20/18 1:22 p.m. ET



04/11/18 - 5:00 p.m.

[Aaron's, Inc. Announces First Quarter 2018 Earnings Call and Webcast](#)

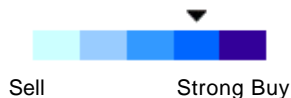
03/27/18 - 6:13 p.m.

[Aaron's And Progressive Leasing Complete 27th Keystone Makeover For Massachusetts Boys & Girls Clubs Of America Teens](#)

03/06/18 - 4:52 p.m.

[Aaron's, Inc. Directors Declare Dividend](#)

Mean Recommendation: 1.7



Date	Title
04/26/18 8:30 a.m. ET	Q1 2018 Aaron's Inc. Earnings Conference Call

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Filing Date	Form
04/17/18	4
04/17/18	4
04/17/18	4
03/29/18	DEF 14A

EXECUTIVE OFFICERS	
John W. Robinson, III	President and Chief Executive Officer
Robert W. Kamerschen	Executive Vice President, General Counsel, Chief Administrative Officer, Corporate Secretary
Douglas A. Lindsay	President, Aaron's Sales & Lease Ownership
Steven A. Michaels	Chief Financial Officer and President of Strategic Operations
Ryan K. Woodley	Chief Executive Officer, Progressive

SENIOR MANAGERS	
Tanner L. Barney	Vice President, Underwriting & Product Risk, Progressive Leasing
Gregory G. Bellof	Senior Vice President, Mid-Atlantic Operations
Barbara Bernard	Vice President, Western Operations
James Bickelhaupt	Vice President, Enterprise Systems
David T. Bier	Senior Vice President, Northeastern Operations
Charles Cole	Senior Vice President, Southeast Operations
Kelee Delaney	Vice President, Compliance, Progressive Leasing
Curtis L. Doman	Chief Product Officer, Progressive Leasing
David W. Edwards	Senior Vice President, Northern Operations

Russell S. Falkenstein	Vice President, Corporate Initiatives
Marvin A. Fentress	Chief Compliance Officer and General Counsel, Progressive Leasing
Brian J. Garner	Vice President, Finance, Progressive Leasing
William Green	Chief Information Officer, Progressive Leasing
Benjamin Hawksworth	Chief Technology Officer, Progressive Leasing
Almir Hadzialjevic	Vice President, Enterprise Risk & Security
Scott L. Harvey	Vice President, Franchising
Kurtis H. Hilton	Vice President, National Accounts, Progressive Leasing
Michael W. Jarnagin	President, Manufacturing
Robert M. Johns	Vice President, Regional Sales, Progressive Leasing
John H. Karr	Vice President, Compensation and Benefits
Steve R. Kincanon	Vice President, Sales and Customer Engagement
Michael T. King	Vice President and Chief Corporate Governance, M&A and Securities Law Counsel
David A. Korn	Vice President, Chief Compliance Officer
Frank W. Laura	Senior Vice President, Technology Enablement and Portfolio Governance
Frank W. Laura	Chief Information Officer, Progressive Leasing
Larry F. Maher	Vice President, Strategy and New Business Development
Ryan E. Malone	Senior Vice President, Business Transformation
Paige S. Mamula	Vice President, Real Estate and Construction
Douglas Christian Matsumori	Vice President, Products & Integration, Progressive Leasing
Jason M. McFarland	Senior Vice President, Midwest Operations
Justin Miller	Vice President, Customer Retention
Tristan J. Montanero	Senior Vice President, Sales and Business Development
Rob J. O'Connell	Vice President, Retail Operations

Steve Olsen	Senior Vice President & Chief Merchandising Officer, Aaron's Sales & Lease Ownership
Michelle Parker	Vice President, Talent & Culture, Progressive Leasing
Ryan Ray	President, Dent-A-Med
Nate Roe	Vice President, Enterprise Sales, Progressive Leasing
Kirby M. Salgado	Vice President, Merchandising
Ted M. Scartz	Vice President and Deputy General Counsel
Robert P. Sinclair, Jr. *	Vice President, Corporate Controller
John D. Smith	Chief Operations Officer, Aaron's Sales & Lease Ownership
Trevor Thatcher	Vice President, Operations, Progressive Leasing
John T. Trainor	Chief Information Officer and Senior Vice President, Digital Products
Elizabeth F. Van Loon	Vice President, Associate Resources
Manjush Varghese	Vice President, Omni-Channel
Cory Voglesonger	Vice President, Technology Strategy & Innovation
Blake W. Wakefield	President and Chief Revenue Officer, Progressive Leasing
Kelly Wall	Vice President, Finance, Investor Relations & Treasury
Tracey L. Whiston	Vice President, Procurement
Jill S. Young	Vice President, Internal Audit

* Officer of the company

Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	375	3,023.60	107.9	75,656,369
Mutual Fund	496	1,899.01	62.7	43,911,487
Insider *	14	45.31	1.4	989,682

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
BlackRock Institutional Trust Company, N.A.	6,631,607	9.5	-166,457	12/31/17
The Vanguard Group, Inc.	6,406,924	9.1	-156,956	12/31/17
Dimensional Fund Advisors, L.P.	5,967,061	8.5	-5,794	12/31/17
Fidelity Management & Research Company	4,308,639	6.2	-65,979	12/31/17
Citadel LLC	2,456,298	3.5	2,325,710	12/31/17
State Street Global Advisors (US)	2,349,450	3.4	-265,630	12/31/17
T. Rowe Price Associates, Inc.	2,184,238	3.1	30,393	12/31/17
Diamond Hill Capital Management Inc.	2,144,508	3.1	7,116	12/31/17
LSV Asset Management	1,841,186	2.6	-147,500	12/31/17
AJO, LP	1,429,941	2.0	-270,895	12/31/17

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Minimum 20 minutes delayed